



Thank you for choosing Ethnic Lanna to design and produce your exciting new line. The following Project contract will outline the services you will receive and associating costs. Designing and manufacturing a custom bag/ textile is a complex process that requires the skills of many trained employees. Custom designs are unique therefore costs will vary between projects.

This Project Contract outlines the agreement with Customer _____ and Ethnic Lanna Lmt. Every project needs to progress through the following steps in order to complete the sample:

1. The project will start with a one on one consultation with our project manager to discuss all of your needs. This can be done via phone, skype, email or by visiting our offices. You will provide the design concept and or provide sketches and outlines of your ideas.
2. Ethnic Lanna will research and source all of the raw materials necessary for your design. Embroidered materials will be digitized and designed by Lanna Textiles; please note there will be an added fee for the digitizing of your patterns. Customer agrees will to provide the images in the correct format.
3. Customer needs to correspond with the designers for alterations and give the designer a degree of design freedom during the prototype stage.
4. Budget must be agreed and fees must be paid before production of the sample is started.
5. If customer wishes for the samples to be shipped, customer must agree to pay the shipping costs.
6. Prototype needs to be paid for including any associated costs of labour and raw material minimum orders. *This will be invoiced to the customer upon completion of the Prototype.
7. Customer agrees that if the sample is not ordered that the Design Start Up Fee will be converted to 50% credit on Ethnic Lanna Wholesale Site Products.
8. Exclusivity is retained by ordering the product at least once every 6 months from the completion of the prototype. *Customer agrees to provide proof of originality. **Products will not be sold on Ethnic Lanna Sites if the product is ordered by the customer during the stated time frame.
9. Ethnic Lanna price increases that are company wide every 12-18 months. This means every product will increase in price automatically in order to stay in line with the market. If you wish to discuss new terms for your specific needs please feel free to contact us, we are aware of seasonal changes and the needs for continuity through a season. By signing you are agreed to the price increases but we can be flexible if this is addressed prior to sales.
10. We agree to freeze prices on your exclusive and original products for 180 days after the sample has been invoiced. Prices will not increase after that unless there was a company wide price increase or the raw materials for the product have gone up during this period.

Customer name _____
Signed _____

Company Representative _____
Signed _____



Contact Us
+66 53.326.242
wholesale@ethniclanna.com

Thailand Office
52/2 Singharat Road, Tombol Sriphum,
Amphor Muang, Chiangmai 50200

Office Open hours:
9am - 6pm (GMT+7) MON-FRI